

RONAL

glass[®]
1989

K KUDOS

Karol

Press Conference RONAL Bathrooms

28 February 2024, Milano



Salone del Mobile. Milano

RONALGROUP

Participants Press Conference RONAL Bathrooms

Sebastian Hainz • Managing Director RONAL Bathrooms AG (Chief Sales Officer)

Olivier Gunther • Managing Director RONAL Bathrooms AG (Chief Operating Officer)

Stefano Boccalon • Managing Director GLASS 1989 and KAROL

Mark Hill • Managing Director KUDOS

Barbara Borghesan • Brand Manager GLASS 1989 and KAROL

Sibylle Hamann • Head of Group Marketing

Agenda

- 1 **RONAL GROUP and RONAL Bathrooms**
Sebastian Hainz
- 2 **RONAL Bathroom Brand family**
RONAL • GLASS 1989 • KAROL • KUDOS
Olivier Gunther, Raffaele Valente, Stefano Boccalon
- 3 **Salone del Mobile: INMAN InSens**
Olivier Gunther
- 4 **Salone del Mobile: RONAL Bathrooms**
Compositions
Barbara Borghesan



RONAL GROUP

RONAL GROUP - RONAL Wheels

Facts & Figures

- **Founded**
1969
- **Headquarters**
RONAL AG, Härkingen, Switzerland
- **Aluminium wheel capacity**
approx. 20 Mio. wheels 2023/2024
- **Total number of employers**
approx. 6500 (from 60 nations worldwide)
- **Production plants**
Europe (10 plants – approx. 15,5 Mio. wheels) USMCA (2 plants – approx. 4,5 Mio. wheels) Taiwan (1 plant – approx. 0,2 Mio. wheels) Tool production (2 plants)
- **Equity ratio**
approx. 65%
- **Turnover**
1,3 Mrd. Euro 2022/2023



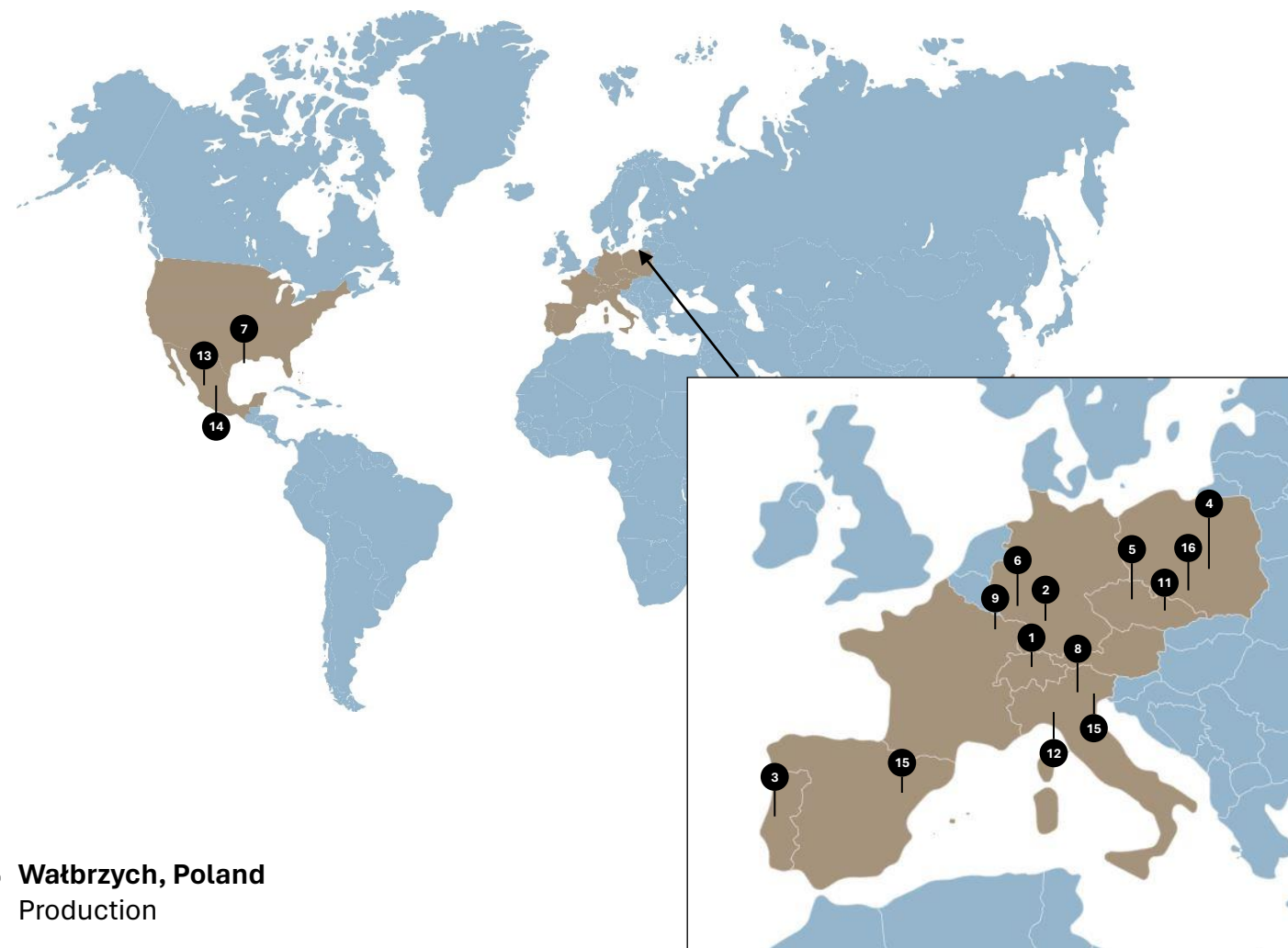
RONAL GROUP - RONAL Wheels References



RONAL GROUP RONAL Wheels

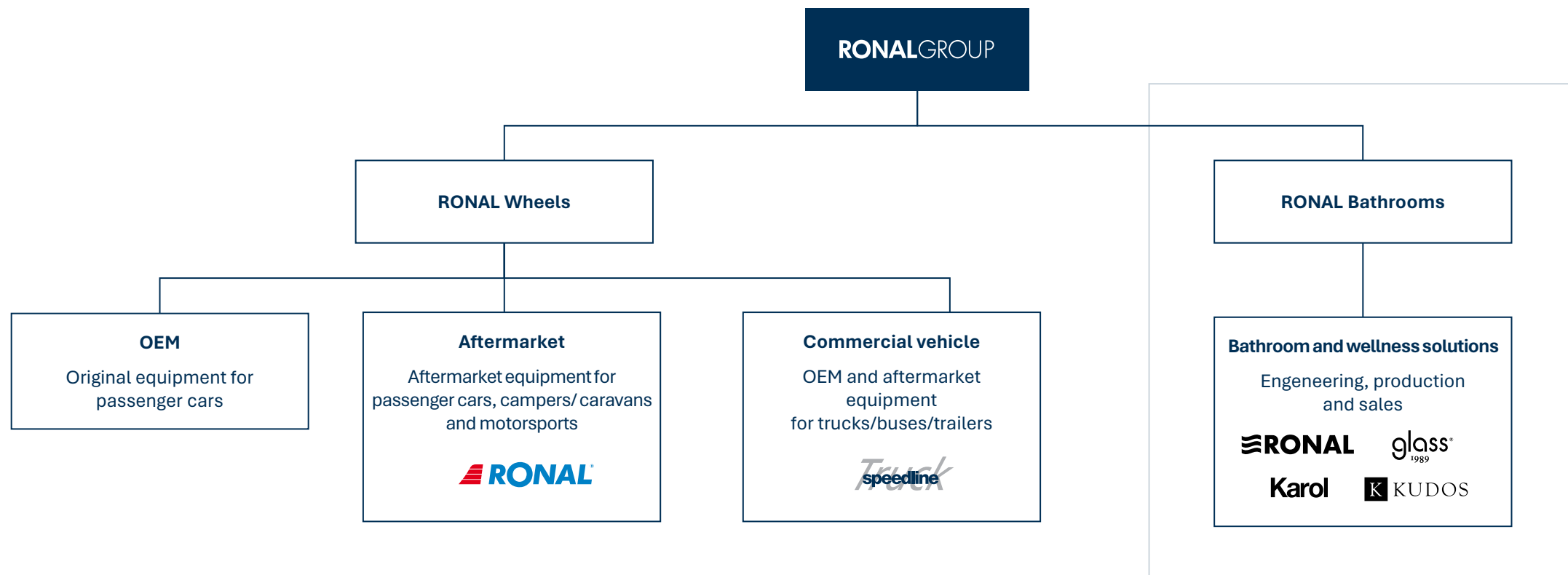
Presence worldwide

- 1 Härkingen, Switzerland**
Headquarters
Toolmaking
Customer service
- 2 Forst, Germany**
Innovation center
Customer service
Logistics center
- 3 Cantanhede, Portugal**
Toolmaking
- 4 Jelcz, Poland**
Production
- 5 Jičín, Czech Republic**
Production
- 6 Landau, Germany**
Production
- 7 Livonia, USA**
Sale
- 8 Mestrino, Italy**
Production
- 9 Metz, France**
Customer service
- 10 Nantou, Taiwan**
Production
and Customer service
- 11 Pardubice, Czech Republic**
Production
- 12 Presezzo, Italy**
Production
- 13 Querétaro, Mexico**
Production
- 14 San Luis Potosí, Mexico**
Production
- 15 Teruel, Spain**
Production
- 16 Wałbrzych, Poland**
Production



RONAL GROUP

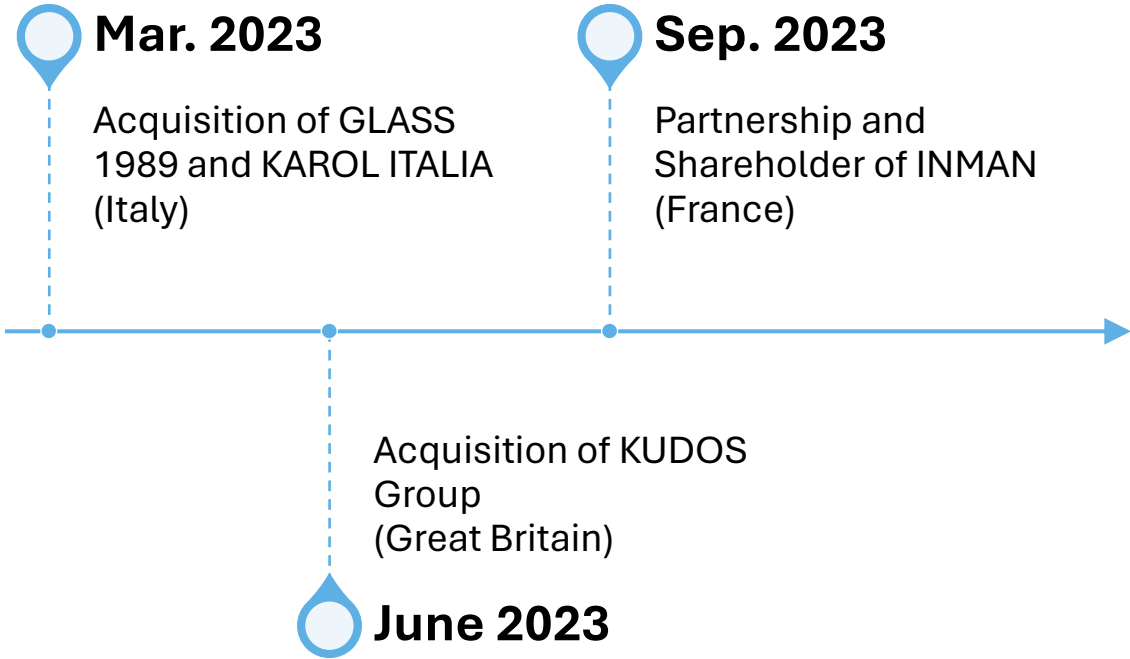
Divisions as of 1 April 2024



RONAL Bathrooms



Acquisitions RONAL Bathrooms Division



Oliver Brauner, CEO of the RONAL GROUP:

"The newly named RONAL Bathrooms division for bathrooms and wellness will grow gradually. It complements the main business of RONAL Wheels, one of the world's leading manufacturers of light alloy wheels for cars and commercial vehicles."

RONAL Bathrooms: clear growth targets

We will continue to grow with RONAL Bathrooms, invest anti-cyclically in the market and, together with our Swiss parent company, communicate a clear and long-term commitment to the sanitaryware market in our external presentation.

We will strengthen and expand the market position of RONAL Bathrooms in the existing core markets, but also with the aim to develop the business within Europe and selected oversea markets.

RONAL Bathrooms – Bundled expertise in modern bathrooms and wellness solutions

- ... our core competence: **Individual and modern shower solutions**, high-end in function and design
- ... Italian **designed and manufactured bathtubs, bathroom furniture and wellness products** complete the bathroom area
- ... an unmatched partner network all over **Europe** and in **selected overseas markets**, ensuring **service excellence** and **customer focus**



RONAL Bathrooms

Four brands, one philosophy

Under the roof of RONAL Bathrooms four brands – RONAL, GLASS 1989, KUDOS, and KAROL – are coming together sharing the same passion for technology, craftsmanship, innovation and design with absolute commitment to the highest quality and service excellence.

RONAL Bathrooms represents bundled expertise in modern bathroom solutions. With the special diversity of its portfolio and customer network across the leading markets RONAL Bathrooms redefines the design possibilities of the modern bathroom.

RONAL Bathrooms: “The art of modern bathrooms”.



The art of
modern
bathrooms.

Video

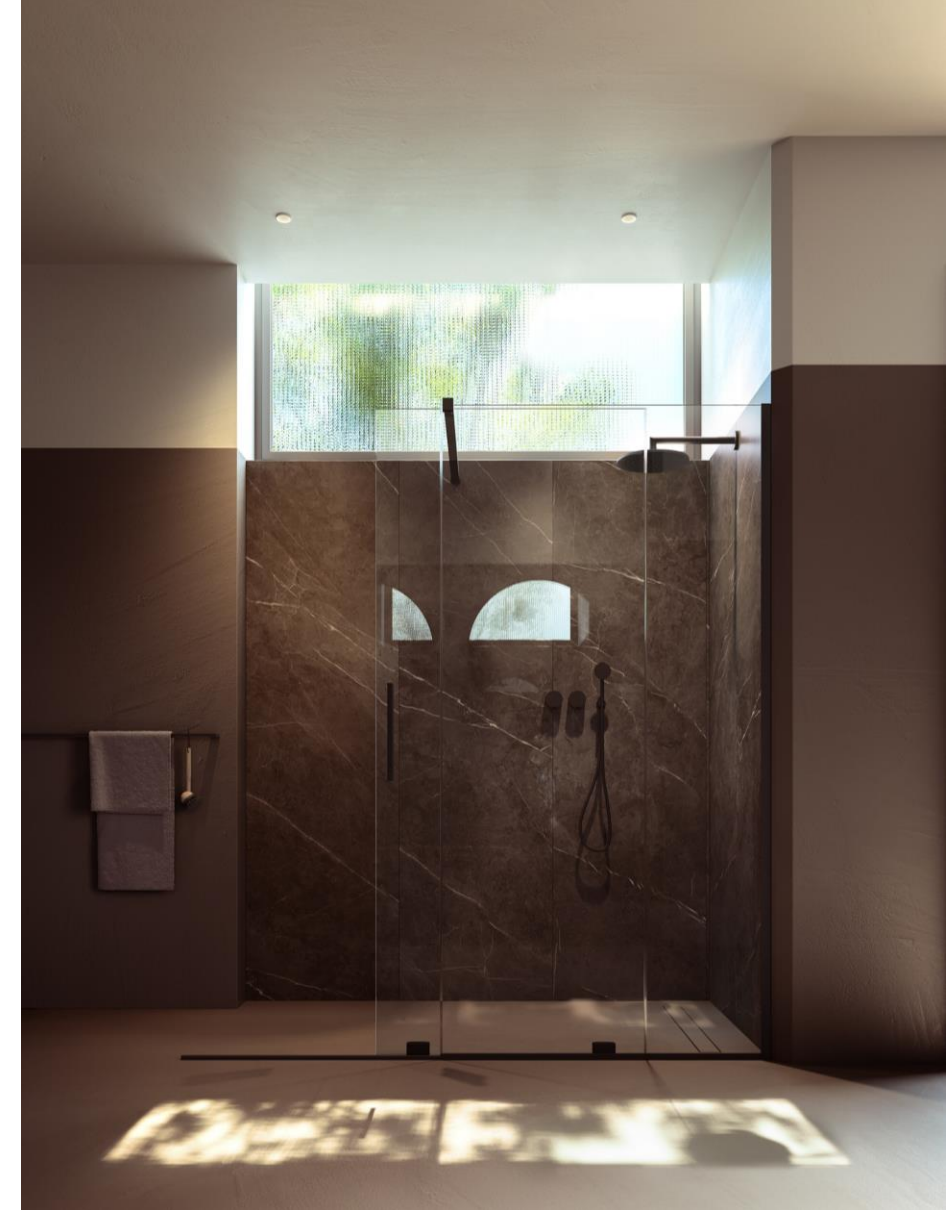
Made by RONAL Bathrooms

<https://youtu.be/KG-dPfFgvYI>

RONAL Bathrooms

Facts & Figures

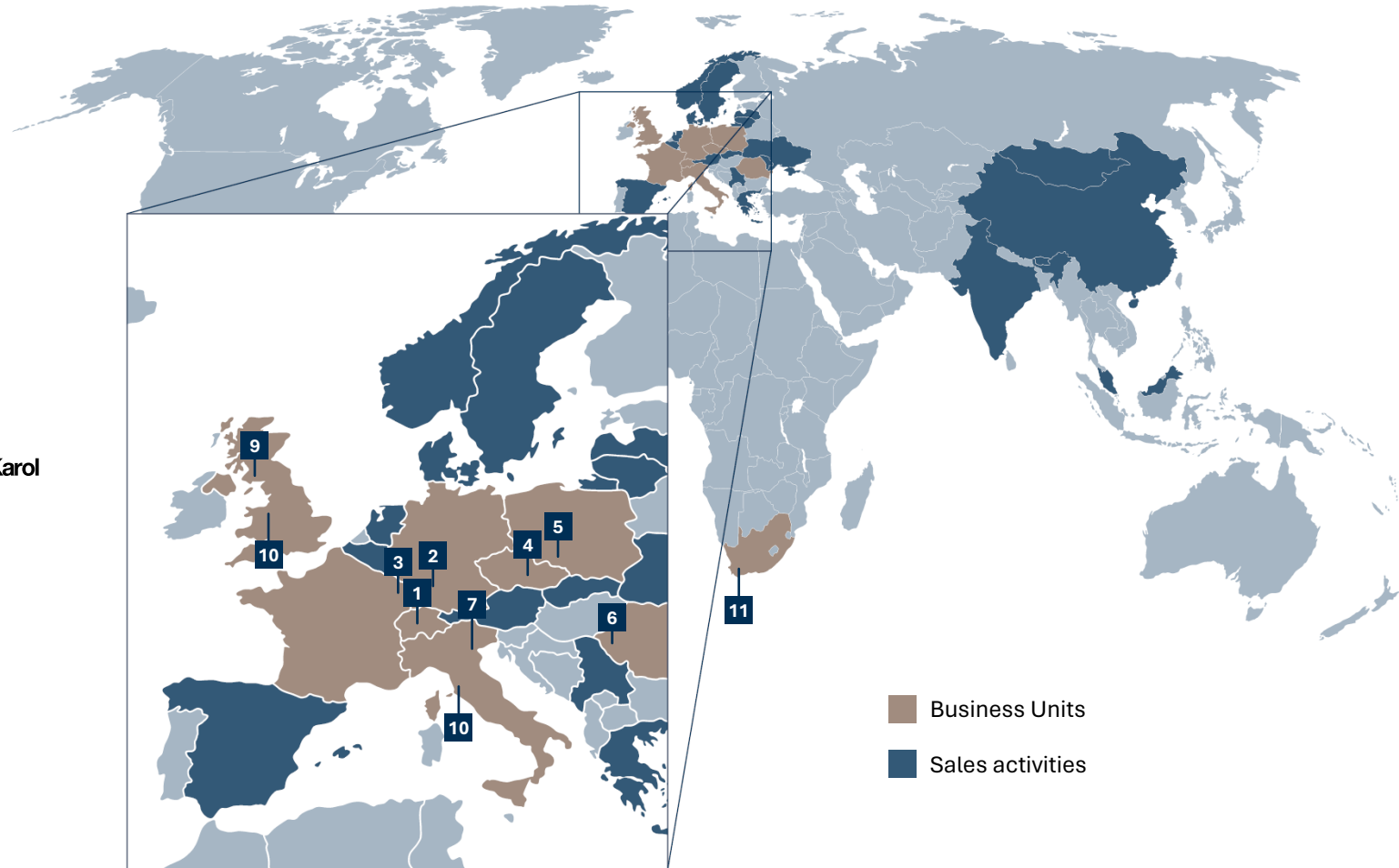
- **Founded**
1981
- **Headquarters**
RONAL Bathrooms Schweiz AG,
Gunzgen, Switzerland
- **President of the Board of Directors:**
Oliver Brauner
- **Executive / Management Board:** Olivier
Gunther (COO), Sebastian Hainz (CSO)
- **Shower enclosure capacity**
350.000 shower enclosures per year
- **Wellness capacity**
25.000 bathtubs and spas per year
- **Furniture capacity**
4.500 furniture per year
- **Total number of employees**
500
- **Production plants**
6 (Shower 3, Furniture 1, Bath & Wellness 1)
- **Sales and Service Subsidiaries: 10**
- **Active in more than 30 countries
worldwide**
- **Equity ratio (Ronal Group)**
ca. 65%
- **Turnover**
100 Mio. €



RONAL Bathrooms

Our global presence:

- | | |
|---|--|
| <p>1 Gunzgen, Switzerland
Headquarters
Sales and Marketing</p> | <p>6 Timisoara, Romania
Production
Sales & Marketing
Logistic Center</p> |
| <p>2 Forst, Germany
Sales and Marketing
Logistic Center</p> | <p>7 Oderzo, Italy <small>glass¹⁹⁸⁹</small>
Sales & Marketing
Logistic Center</p> |
| <p>3 Bitche, France
Sales and Marketing, PM,
Technical department,
Logistic Center</p> | <p>8 Cole di Vald'Elsa, Italy <small>Karol</small>
Production
Sales & Marketing
Logistic Center</p> |
| <p>4 Jičín, Czech Republic
Production, Quality
Sales and Marketing
Logistic Center</p> | <p>9 Cumbria, UK <small>K KUDOS</small>
Production
Sales & Marketing
Logistic Center</p> |
| <p>5 Wałbrzych, Poland
Sales and Marketing
Logistic Center</p> | <p>10 Sandbach, UK <small>K KUDOS</small>
Logistic Center</p> |
| | <p>11 Cape Town, ZA <small>K KUDOS</small>
Production
Logistic Center</p> |



RONAL



RONAL

Established in 1981 RONAL, former SanSwiss, have designed and manufactured high-quality and tailor-made showering products for over 40 years.

The selection of high-quality materials, careful processing in modern manufacturing processes in the main RONAL production site in Jičín, Czech Republic and Timisoara, Romania ensure the recognized high-quality and service level of all products of the RONAL brand.

RONAL offers a comprehensive portfolio of individual and modern high quality shower doors, enclosures, columns and trays for every bathroom architecture. Crafted for wellbeing: RONAL shower solutions aims the perfect combination of functionality, comfort and design.



RONAL

Product segments



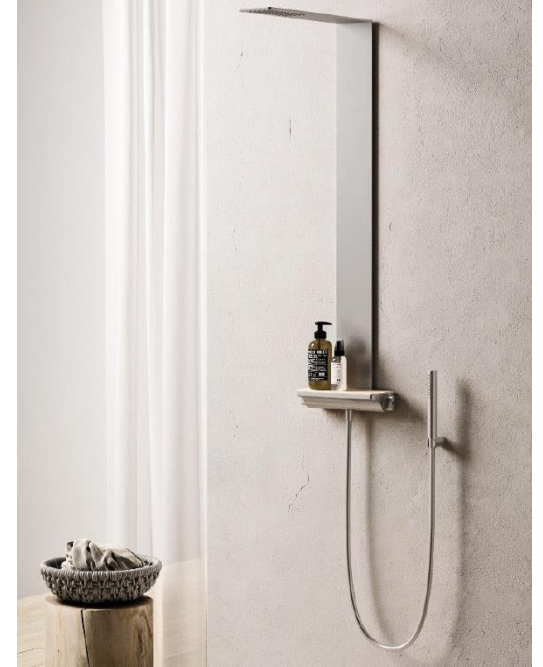
Shower Enclosures



Walk In & Bathscreens



Shower trays



Shower columns

RONAL

Brand impressions

Amalia





Cadura



PUR

Glass 1989



GLASS 1989

GLASS 1989 specialising in wellness and relaxation with its top-of-the-range wellness solutions. The range of products on offer is comprehensive, with a strong Italian design: indoor and outdoor spas, saunas, hammams, multifunctional showers, whirlpool and designer bathtubs.

Glass 1989 provides ultimate wellness experiences both for domestic and professional use.



GLASS 1989

Product segments



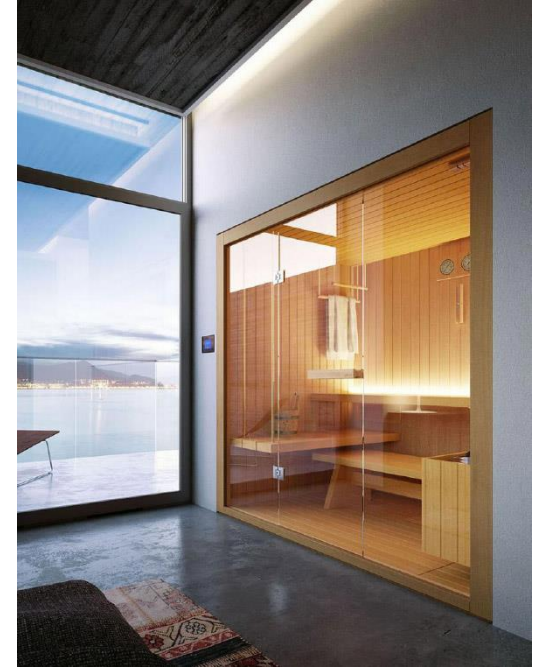
Bathtubs



Whirlpool Bathubs



Multifunctional Showers



Saunas

GLASS 1989

Product segments



Hammams



Spas



Modular Compositions

GLASS 1989

Brand impressions

Chillout





Rope





Infinity

KAROL



KAROL

KAROL, founded in 1980 as high-level bathroom furniture reference, aims at decorating the bathroom with style and elegance as well as with personality and functionality.

KAROL has always cultivated Italian craftsmanship with a special focus on contemporary design excellence and high manufacturing quality standards. Specialising in elegant, high-end bathroom furniture, the brand also offers bathtubs and washbasins. All KAROL products are designed and manufactured in Italy.



KAROL

Product segments



Bathtubs



Washbasins



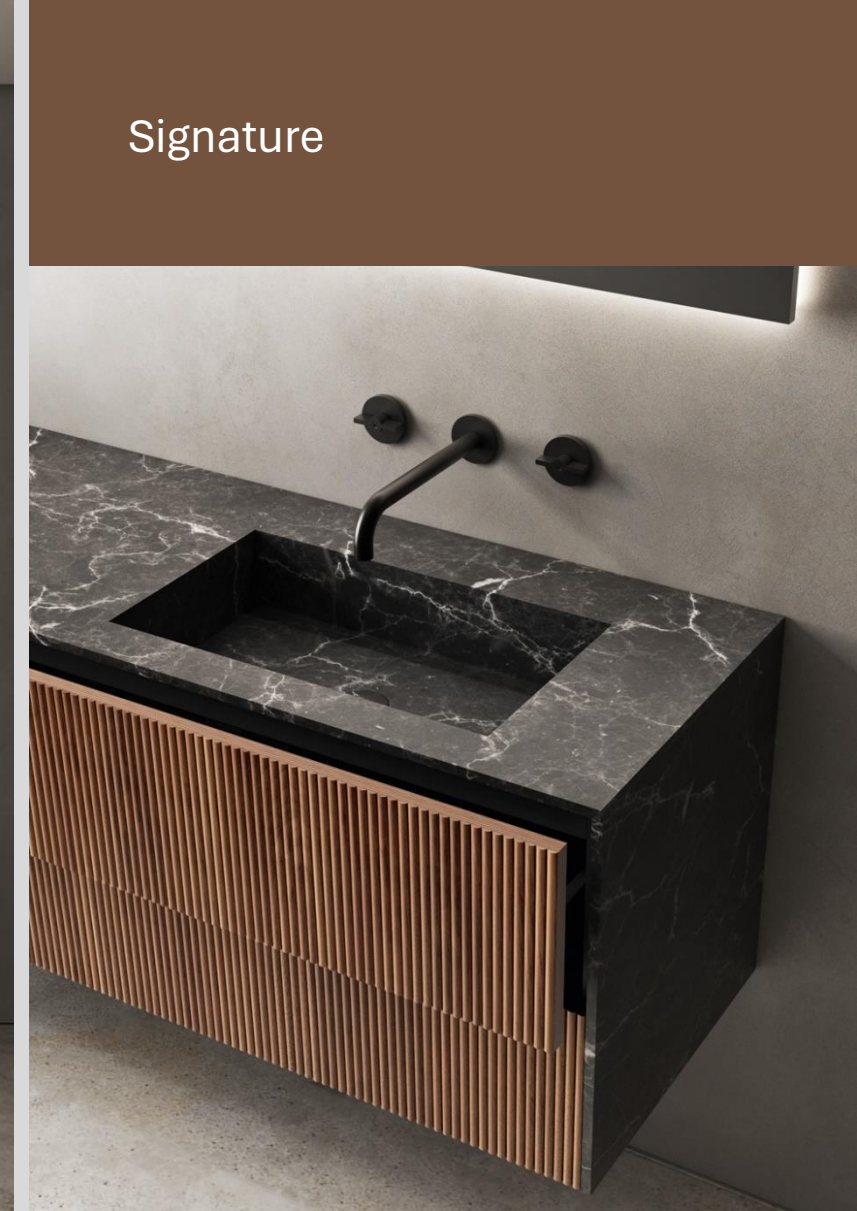
Bathroom Furnitures

KAROL

Brand impressions

Tosca





Signature



Amiata

KUDOS

KUDOS

Established in 1999 Kudos Showers have designed and manufactured high quality showering products for 25 years. Based in The Lake District with a finished goods warehouse in the heart of Cheshire, Kudos Showers is a proud member of the Made In Britain Campaign and has a presence of more than 2.000 retails partners in the UK, Scotland, Northern Ireland and the Republic of Ireland. 2023 saw the Bathroom division of RONAL GROUP acquire Kudos Showers, bringing them into their family of enclosure and tray manufacturers.

The Kudos Collection brings together innovative design, functionality and value. From doors and enclosures through to shower trays, wet-room systems and over-bath screens, there is something for every bathroom.

Every Kudos product has been hand built by craftsmen who have an enduring passion for design and an abiding commitment to quality.

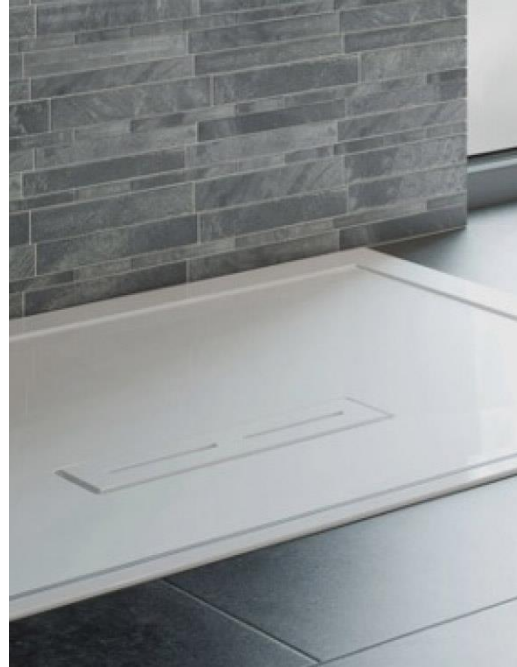


KUDOS

Product segments



Shower enclosures



Shower trays



Wet room



Bath screens

KUDOS

Brand impressions

Pinnacle8





Pinnacle8

Ultimate2



INMAN

RONAL Bathrooms is partner and shareholder of the French start-up company INMAN for sustainable smart-home shower and bathroom concepts

Video

INMAN InSens smart-home shower solution
in wellness center Zenarium, Strassbourg

https://youtu.be/7C2ldENLf2E?si=hNJKNTPJDG8s1O_E

RONAL Bathrooms Compositions



Salone del Mobile. Milano

COLOUR

METAL



WELLNESS

LIVING SPACES

BATHROOM BOISERIE



METAL

COLOUR

CHILLOUT

BATHROOM BOISERIE

Do you have any questions?



Thank you
for your attention!

Texts and images are available
under:

Ronal Bathrooms Press
Conference - SanSwiss becomes
RONAL Bathrooms

